



1) B2B Contractor Price Book

This is an addendum to the contractor’s price book signed off in December 2023. The additions are as below;

- Distances in Meters (previously was 0 -200m, 200 – 650m, 650 -1000m: now 0 -200m, 201 – 650m, 651-1000m.) For purposes of clarity.
- Addition of permits and wayleaves to be left for Contractors Negotiation with the respective counties. This will assist with in cost management as well as TAT for acquiring these permits.
- Beyond 1001m B2C Contractor price book of ksh.49 per meter will be applicable

Distance in Meters	Gpon Installs	Metro Build	Gpon Build
0-200m	3,500.00	6,000.00	6,000.00
201-650m	4,500.00	19,500.00	19,500.00
651-1000m	6,000.00	30,000.00	30,000.00

Service	Cost
Pole Erection	3,500.00
Core Troubleshooting	
0-5km	2,500.00
5-10km	5,000.00
More than 10km	Construction terms apply
Trenching	Construction terms apply
Power Installations for Metro Sites	3,000.00
Permits and Wayleaves	10,000.00

2024 Signed by:  Apr 24 2024

Bonface Kiptoo Ngenoh - HOD Sales

2024  Apr 24 2024

Allen Chimhende - Managing Director

 Apr 24

Paul Njoroge – Business Analyst

 Apr 24

Peter Nyamukusa – Group CTO



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Distance in Meters	Gpon Installs	Metro Build	Gpon Build
0-200m	3,500.00	6,000.00	6,000.00
200-650m	4,500.00	19,500.00	19,500.00
650-1000m	6,000.00	30,000.00	30,000.00

Service	Cost
Pole Erection	3,500.00
Core Troubleshooting	
0-5km	2,500.00
5-10km	5,000.00
More than 10km	Construction terms apply
Trenching	Construction terms apply
Power Installations for Metro Sites	3000

Signed by: *Bonface Ngenoh*

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Bonface Kiptoo Ngenoh (HOD Sales)

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Peter Nyamukusa

Group Chief Technical Officer

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Paul Njoroge (Business Analyst)

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Allen Chimhende

Managing Director

2023

Dec 13